

# Working Hard Working WELL &

## References

---

An excerpt from the book *Working Hard & Working Well*, which is available in full at [leapofreason.org/workingwellbook](http://leapofreason.org/workingwellbook)

© 2013 by Hunter Consulting, LLC

The publisher encourages and grants permission for the distribution and reproduction of copies of this work for non-commercial purposes. Such copies, in whatever form, must be unmodified, in their entirety, including copyright notice and full attribution. Any adaptation, derivative work, or any other modification requires prior written approval by the publisher.

# References

---

Buery, R. R., Jr. 2011. “**Keeping the Promise: A Blueprint for the Future of The Children’s Aid Society.**” Internal document based on Hunter 2011.

Coalition for Evidence-Based Policy. 2012. “**Rigorous Program Evaluations on a Budget: How Low-Cost Randomized Control Trials Are Possible in Many Areas of Social Policy.**”

Coleman, R. L., and D. E. K. Hunter. 1995. “**Contemporary Quality Management in Mental Health.**” *American Journal of Medical Quality*, 10 (3): 120–126.

Coleman, R. L., D. E. K. Hunter, H. Vartelas, and M. F. Higgins. 1996. “**Quality Management in Mental Health, II: Managing Risk of Dangerousness.**” *American Journal of Medical Quality* 11 (4): 227–235.

Collins, J. 2001. *Good to Great*. New York: HarperCollins.

Collins, J. 2005. *Good to Great in the Social Sectors*. Boulder, CO: Jim Collins.

Feinstein, A. R. 1977. *Clinical Biostatistics*. St. Louis, MO: V. V. Mosby.

Gawande, A. 2004. **“The Bell Curve: What Happens When Patients Find Out How Good Their Doctors Really Are?”** *New Yorker*, Dec. 6.

Gawande, A. 2009. *The Checklist Manifesto: How to Get Things Right*. New York: Metropolitan Books.

Goldberg, S. H. 2009. *Billions of Drops in Millions of Buckets: Why Philanthropy Doesn't Advance Social Progress*. New York: John Wiley & Sons.

Grossman, J. B., and J. P. Tierney. 1998. **“Does Mentoring Work? An Impact Study of the Big Brothers Big Sisters Program.”** *Evaluation Review*, 22 (3): 403–426.

Gueron, J. M. 2005. **“Throwing Good Money After Bad: A Common Error Misleads Foundations and Policymakers.”** *Stanford Social Innovation Review*, Fall: 68–71.

Hunter, D. E. K. 2006a. **“Daniel and the Rhinoceros.”** *Evaluation and Program Planning*, 29 (2): 180–185.

Hunter, D. E. K. 2006b. **“Using a Theory of Change Approach to Build Organizational Strength, Capacity and Sustainability with Not-for-Profit Organizations in the Human Services Sector.”** *Evaluation and Program Planning*, 29 (2): 193–200.

Hunter, D. E. K., and S. Bohni Nielsen. Forthcoming, 2013. **“Performance Management and Evaluation: Exploring Complementarities—Editors’ Note.”** In S. Bohni Nielsen and D. E. K. Hunter, eds., *Performances Management and Evaluation*. Washington, DC: New Directions in Evaluation.

Hunter, D. E. K., and M. Koopmans. 2006. **“Calculating Program Capacity Using the Concept of Active Service Slot.”** *Evaluation and Program Planning*, 29 (2): 186–192.

Hunter, D. E. K. 2011. **“Children’s Aid Society of New York City: Blueprint for Success with Key Elements of Programmatic and Organizational Redesign and a Framework for Performance Management.”** Unpublished manuscript submitted to the Children’s Aid Society.

Kusek, J. Z., and R. Rist. 2004. **Ten Steps to a Results-Based Monitoring and Evaluation System.** Washington, DC: World Bank.

Mayne, J. 2001. **“Addressing Attribution Through Contribution Analysis: Using Performance Measures Sensibly.”** *Canadian Journal of Program Evaluation*, 16 (1): 1–24.

Miller, C. 2005. **“The Looking-Glass World of Nonprofit Money: Managing in For-Profits’ Shadow Universe.”** *Nonprofit Quarterly*, 12 (5).

Morino, M. 2011. ***Leap of Reason: Managing to Outcomes in an Era of Scarcity.*** Washington, DC: Venture Philanthropy Partners.

Penna, R. 2011. ***The Nonprofit Outcomes Toolbox: A Complete Guide to Program Effectiveness, Performance Measurement, and Results.*** Hoboken, NJ: Wiley.

Redcross, C., M. Millensky, and T. Rudd. 2012. **“More Than a Job: Final Results from the Evaluation of the Center for Employment Opportunities (CEO) Transitional Jobs Program.”** OPRE [Office of Planning, Research and Evaluation] Report 2011-18. New York and Washington, DC: MDRC and OPRE, Administration for Children and Families, U.S. Department of Health and Human Services.

Snibbe, A. C. 2006. **“Drowning in Data.”** *Stanford Social Innovation Review*, Fall: 39–45.

Tough, P. 2008. *Whatever It Takes: Geoffrey Canada’s Quest to Change Harlem and America*. New York: Houghton Mifflin Harcourt.

Youth Villages. 2011. **“Youth Villages’ Programs, July 2000 through September 2010.”** Performance data published on the website [www.youthvillages.org](http://www.youthvillages.org).